

2019 TURF MANAGEMENT



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AERATOR

LEGENDARY STRENGTH. INCREASED MANEUVERABILITY. **PRODUCTIVITY MEANS PROFITABILITY.**



WHY AERATE:

Along with mowing, watering, fertilizing and pest control, aeration is an important part of turf care. While there are several different types of aeration, hollow tine or "core" aeration is the most common technique for residential and commercial properties.

There are a number of reasons to core aerate, but the main benefits are to:

- 1. Relieve compaction-Compacted soil reduces the amount of pores, which are essential for gas exchange and water retention.
- 2. Improves gas exchange–Gas exchange is critical for proper root respiration. The more pores available for oxygen, the healthier the root system.
- 3. Improves soil drainage-Improved drainage means that more water is percolating into the soil from natural precipitation or irrigation. This means less run-off and more water getting to where it needs to go. Poor soil drainage also increases the possibility for disease.

Bottom line: Aeration improves the overall health of the turf.

WHEN TO AERATE:

The best time to aerate depends upon the type of turf. Aeration should occur during periods of active growth to help with the recovery. Typically, warm season grasses are aerated in late spring and early summer. The ideal time to aerate cool season grasses is early fall, but they can also be aerated in spring. Aeration should be done before application of preemergents.

Aeration should be avoided at certain times. For example, cool season grasses should never be aerated during times of high stress (summer). Warm season grasses should not be aerated preceding dormancy (fall).



Outfitted with intuitive controls similar Exmark's new compact 24" Stand-On to aerate more than 1.8 acres per hour. aerate nearly 1.4 acres per hour.



24" STAND-ON AERATOR

to those found on our commercial- Aerator gives operators even more grade mowers, the Exmark[®] 30" Stand- maneuverability making it possible to On Aerator is incredibly easy to operate access smaller yards, more quicklyjust about anywhere. And, working at without operator fatigue. With drive speeds up to 7 mph, it enables operators speeds up to 6.8 miles per hour, it can



21" WALK-BEHIND AERATOR

Exmark walk-behind aerators-hands down, the best in the business-are another example of our team's innovative thinking. Sturdy and durable, these highperformance, easy-to-use machines can aerate in both forward and reverse, and also feature a hydro transmission with infinite speed from 0 to 4 mph.



Productivity is the key to profitability for your business, and our aerators cover from one to two acres per hour with intuitive controls, maneuverability and straightforward operation. Whether you're looking for the versatility of our compact walk-behind aerator or the unmatched productivity of our stand-on aerators, Exmark delivers top-notch performance, durability and ease of use.



INTUITIVE CONTROLS

The simple, intuitive controlssimilar to commercial mowers-give landscape pros easy operation, zero-turn agility, precise control and fatigue-reducing ergonomics.

COMMERCIAL DURABILITY

Equipped with commercial-grade

time.

GO ANYWHERE The 24" Stand-On Aerator has a total width of 35.5-inches, giving it the ability to fit through a 36-inch gate. This makes it possible to access more yards, quicker, without the fatigue typically experienced on a small walk-behind aerator.

ELECTRONIC DEPTH CONTROL

With the ability to easily set tine depth between 0.5" and 5", the Electronic Depth Control allows operators to maintain consistent core quality around a property. (Stand-on aerators only)

SPREADER ATTACHMENT

With an 80-lb. seed capacity, the spreader attachment enables landscape pros to offer overseeding in conjunction with aeration programs. The versatility significantly increases the productivity in revenue potential of the machine. (Stand-on aerators only)

*Productivity based on 80% efficiency rating. See back for more details.



engines, these sturdy and durable machines are built to last and deliver the performance you need time after

PRODUCTIVITY LEADS TO PROFITABILITY

Drive speeds up to 7 mph allow operators the ability to aerate more than 1.8 acres every hour.*Therefore, businesses can aerate more properties, in less time, to become even more profitable.



REDUCED OPERATOR FATIGUE

Enhancing both productivity and profitability, our ergonomically designed, stand-on aerators are less taxing to operate. The fullfloating platforms on these machines adjust ride comfort to the weight of the operator, increasing comfort and decreasing fatigue.



EXCEPTIONAL CORE QUALITY

Our models feature durable, heavy-duty, self-cleaning tines and pull 4.6 quality plugs per square foot. Our stand-on's hydraulic down-pressure can be used to pull up to five-inch plugs.



SPREADER-SPRAYER

INCREASED VERSATILITY. EASY TO MANEUVER. **IMPROVED PROFITABILITY.**



As competition in the maintenance category increases, a growing number of landscape professionals have started to offer lawn care services. This includes fertilizer application, as well as the application of weed- and pest-control chemicals.

One key to maximizing the profitability of your fertilizer and chemical application program is selecting the right equipment.

WHY USE A STAND-ON SPREADER-SPRAYER?

With the ability to apply both liquid and granular material, stand-on spreader-sprayers have revolutionized the application of fertilizer and chemicals to lawns. A stand-on spreader-sprayer gives you the ability to apply a wider variety of materials in less time, with increased safety compared to hand-held or walk-behind equipment.

Recent advances in stand-on spreader-sprayer technology allow landscape professionals to deliver high-quality lawn care services more profitably than ever. Machines such as the Exmark Spreader-Sprayer offer a number of distinct advantages compared to earlier spreader-sprayer machines, including increased maneuverability, fingertip controls and more versatile sprayer and spreading systems. This gives operators the ability to do more with each pass of the machine.

WHEN TO APPLY FERTILIZER **AND CHEMICALS:**

Fertilizer and chemical applications are an exception to the seasonal model of many lawn care services. In most locations across the U.S., there is a consistent need and customer demand for fertilizer and chemical application.

Bottom line: The addition of a stand-on spreader-sprayer is a potential profit generator all season long.

ACCESSORIES



ANTI-SIPHON ASSEMBLY



MULTIPURPOSE BAG



HOPPER SCREENSV



30-FT. EXTENDED HOSE LENGTH WITH HOSE TRAY



HOSE TRAY - 15 FT.



SPRAY WANDS

Also Available: Spray Nozzles

Accessories may not fit each model. Please visit exmark.com or check with your dealer on accessory fit-up for each model.





Exmark's spreader-sprayer is far and away the most advanced machine in its category. Extremely easy to operate and maneuver, it features our most advanced lean-to-steer technologies, outstanding versatility and amazing stability-even on hillsides. Couple that with outstanding durability and you have a spreader-sprayer that is built to last.



LARGE HOPPER CAPACITY

The large hopper can hold 175 pounds and is equipped with a soft, easy-to-remove cover. The carrier on top of the tank can also hold an extra 50-pound bag of dry material for the spread system.

SPRAY TANK

For greater efficiency, a single 20-gallon tank, with one fill location, keeps you spraying longer with fewer fill-ups.

STABILITY

Designed for performance, the 53inch turning radius of this machine also provides operators outstanding stability-even on uneven terrain.

INTUITIVE CONTROLS

Everything you need is right at your fingertips-allowing you to make easy adjustments while maintaining total control.

AGITATION SYSTEM

The in-tank agitation system keeps materials in suspension for more even, consistent coverage. This allows operators to use a wider range of materials, from flowable solids to wettable powders.



MANEUVERABILITY

Our innovative lean-to-steer technology design allows the operator to control all motion with just one hand. Allowing the operator to easily maneuver around properties with reduced effort.



PROFITABILITY

The 2-in-1 capabilities of the Spreader-Sprayer gives operators the choice to spread granular or spray liquid fertilizer with each pass of the machine. With the ability to cover more properties in less time, operators are more profitable.



VERSATILITY

This machine gives operators the choice to spread or spray efficiently, allowing them to provide the services their customers need, when they need it.



20" SLICER SEEDER

THREE-IN-ONE. **IMPROVED GERMINATION.** COMMERCIAL GRADE.



Engineered to verticut, dethatch and overseed with every pass, Exmark's 20-inch Slicer Seeder makes it easier than ever to realize better results-and greater efficiency.

WHY SEED

WHY USE A SLICER SEEDER:

A slicer seeder, or slit-seeder, is ideal for overseeding established lawns. It cuts through the thatch layer and into the soil before dropping the seed, which boosts seed-to-soil contact. This puts the seed in a far better position to germinate and begin root development, increasing the success of overseeding operations.

WHEN TO OVERSEED:

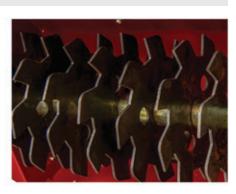
In the northern U.S., overseeding is most commonly performed in the early fall and spring, while in the south, summer overseeding is typically the standard. Overseeding should take place during periods of active growth. With cool-season turf varieties, it's best to avoid overseeding in the hottest parts of the season. Because of their need for increased soil temperature for successful germination, overseeding warm-season grasses in the summer often delivers the best results.



LARGE-CAPACITY SEED HOPPER With its 40-pound seed hopper, our Slicer Seeder can help you handle big jobs without constantly stopping for more seed. So you get done faster.



COMMERCIAL-GRADE PROFITABILITY We know that landscape pros' livelihoods revolve around increasing service offerings in an effort to thatch while providing maximum maximize profitability, and our 3-in-1 Slicer Seeder functionality will help them do just that.



DURABLE STEEL BLADES High-carbon steel blades remove seed-to-soil contact. This enables superior germination and emergence

for a healthy, great-looking lawn.

36" ROTARY BROOM



Whether gathering clippings, dethatching, or removing snow and ice, the Exmark Rotary Broom provides true four-season versatility. It's an essential tool for landscape pros-or anyone with a large property to maintain. And, because it's an Exmark, you can be assured that it will provide years of reliable service.

WHY DETHATCH

Thatch is a buildup of organic material that does not easily decompose, like leaf sheaths, roots and stems. Thatch buildup can:

- health of the turf.

4. Reduce the intake of water from natural precipitation or irrigation, increasing run-off. The generation of thatch varies from area-to-area, depending on turf type, soil conditions and general maintenance practices. The ideal time to dethatch is when the turf is actively growing to help with recovery. Reducing and removing thatch can be done a number of ways. Rotary brooms and turf rakes do an excellent job of removing thatch. Aeration is also an effective way to break up the thatch layer, and should be done in conjunction with thatch removal for optimal benefits.



SIMPLE HEIGHT ADJUST

The broom height can be fine tuned allows for precise surface engagement. efficiently and effectively.



DESIGNED FOR DURABILITY You can adjust the commercial-grade Kohler® guickly and easily in 1/8-inch increments Command PRO® engine for multi-season use by by simply moving two pins. This makes simply rotating the air intake. Six forward and two leveling essentially foolproof, and reverse positions mean you can handle any job

MULTI-SEASON VERSATILITY. SIMPLE MAINTENANCE. **COMMERCIAL DURABILITY.**

1. Make the turf more susceptible to disease pathogens and insects, which can cause significant damage to the overall

2. Impede healthy root development, which reduces the turf's ability to defend against drought conditions. 3. Slow the exchange of gases between soil and atmosphere, which is important for healthy root development.



USER-FRIENDLY CONTROLS

Independent control levers engage the broom and drive systems separately. That means you only sweep what needs sweeping. Adjust the broom angle 40 degrees with a simple thumb latch.



COMPARISON CHART

EO" SLIEER SEEDER ES" ROTARY EROOM SPREADER-SPRAYER



SEEDING/SLICING WIDTH 20"

ENGINE Kohler CH395 Command PRO

> FUEL CAPACITY 1.6 Gallons

CLUTCH Warner Mag-Stop

> TIRES 11 x 4-4

CUTTING DEPTH Adjustable up to 1" deep

> HOPPER SIZE 40 lbs.

SPEED 0-3.8 mph forward.

> WARRANTY* 1-Year Limited



BROOM WIDTH/DIAMETER 36"/25"

ENGINE Kohler CV270 Command PRO

> FUEL CAPACITY 1.08 Gallons

CLUTCH **Engine Belt Tensioner**

> TRANSMISSION **Friction Disc**

> > TIRES 15 X 5.00-6

BROOM ANGLE 40° total, 20° left and 20° right

> SPEED 200 RPM

WARRANTY* 1-Year Limited



ENGINE Kohler CH395 Command PRO

> FUEL CAPACITY 1.59 Gallons

TRANSMISSION Hydrostatic

SPEED Up to 5.5 mph

TIRES Front Tire: 13 x 6.5-6 Rear Tire: 18 x 7.5-8

SPREADER SYSTEM Spread Width: Adjustable from 4 ft. up to 22 ft.

Hopper Capacity: 175 lbs, plus 50 lbs on spray tank Spinner Motor: 12 VDC, 2 hp motor

> SPRAY SYSTEM Tank Capacity: 20 Gallons

Spray Width: Wide Spray up to 11 ft. wide Narrow Spray up to 5 ft. wide

Spray Rate: Wide-0.69 gpm at 30 psi, 0.80 gpm at 40 psi Narrow-0.35 gpm at 30 psi, 0.40 gpm at 40 psi

> WARRANTY* 1-Year Limited



EFF ASTOR



WORKING WIDTH WORKING WIDTH 21" 24" ENGINE ENGINE Kawasaki[®] FJ180V KAI Kohler CH440 Command PRO FUEL CAPACITY FUEL CAPACITY 1 Gallon 1.85 Gallons TRANSMISSION TRANSMISSION Hydro-Gear® T2 Hydro-Gear ZT3100 TIRES TIRES Front Tires: 11 x 4-4 Front Tires: 11 x 4-5 Semi-Pneumatic Rear Tires: 10 x 2.75-5.5 solid Rear Tires: 16.5 x 4-8 SPEED SPEED Up to 4.0 mph Up to 6.8 mph DRIVE DRIVE #40 chain #50 chain NUMBER OF TINES NUMBER OF TINES 36 Coring Tines 36 Coring Tines CORE DEPTH CORE DEPTH 0.5" to 5" 2" to 3" Set with Electronic Depth Control WARRANTY* WARRANTY* 1-Year Limited **1-Year Limited**

*For complete warranty details, visit exmark.com or your local dealer.







WORKING WIDTH 30"

ENGINE Kawasaki FS541

FUEL CAPACITY 5 Gallons

TRANSMISSION Hydro-Gear ZT3100

TIRES Front Tires: 13 x 5-6 Semi-Pneumatic Rear Tires 16 x 6.50-8

> SPEED Up to 7.0 mph

> > DRIVE #40 chain

NUMBER OF TINES 48 Coring Tines

> CORE DEPTH 2" to 5"

WARRANTY* 1-Year Limited



ENGINEERED BY US. TRUSTED BY LANDSCAPE PROS. READY TO WORK FOR YOU.

WALK-BEHINDS

When designing and building our walk-behind mowers, we did our homework. We packed more technology and performance into each mower. Our mowers deliver precise lawn trimming with versatile handling and reliable quality.







COMMERCIAL 30

ZERO-TURN RIDERS

S-Series

X-Series

We set our bar high so that you can get the best value from a zero-turn mower that is high-performing, ergonomic and easy to maintain.



E-Series

S-Series





RADIUS® E-Series S-Series Suspension Platform X-Series



There's more to lawn care than just mowing. You can also aerate, seed, dethatch and sweep to keep your lawn looking its best. Our landscaping equipment is everything you need to perform the most advanced turf renovation and maintenance services.





SLICER SEEDER AERATOR 21" Walk-Behind 24" Stand-On 30" Stand-On

ROTARY BROOM





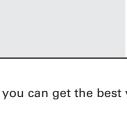


For nearly three-and-a-half decades, Exmark® has been synonymous with the world's most technologically advanced, durable, comfortable and low-maintenance turf care equipment. These are just a few of the reasons why top landscape pros trust Exmark 2-to-1 over the next best-selling brand of zero-turn mowers,* time and again relying L



on our products to create unmatched results and profit potential. Whether you're a pro, or a homeowner with a lot of lawn to beautify, striving to gain more time for life's most important moments is an aspiration that's shared by everyone-and we strive to make that a reality for you.

*Based on U.S. Data study by Wiese Research Associates, Inc. Market Share and Additional Equipment Study (February 2016).







SPREADER-SPRAYER

STAND-ON

The all-new Staris stand-on zero-turn rider raises the bar for stability, ease of use and operator comfort, with the commercial performance, productivity and durability Exmark customers expect.



STARIS® E-Series S-Series







mark.

riginal

IT'S OVERNIGHT—OR FREE If we don't have the Exmark[®] part that you need in stock, we'll get the part and have it available to you on the next business day, or it's on us.*

PARTS PLUS



PERFORMANCE PRODUCTS Each specially formulated to maximize the performance and life of our hardworking engines.



GO ORIGINAL Only Exmark has the expertise and know-how to provide the right parts specifically designed for your machine.

EXMARK MFG. CO., INC.

2101 Ashland Avenue | Beatrice, NE 68310 | Call 402.223.6300 | Fax 402.223.6384 | www.exmark.com 👔 💟 🛎 🗐

*Parts Plus: Restrictions apply; please contact your Exmark dealer for further details. Dealer participation is optional. Program not available in Hawaii and Canada.

Products depicted in this literature are for demonstration purposes only. Actual products offered for sale may vary in use, design, required attachments and safety features. We reserve the right to improve our products and make changes in specifications, designs and standard equipment without notice and without incurring obligation. For additional product information including operation manuals, safety materials and warranty details, please visit www.exmark.com or see your dealer for complete details.

Many manufacturers use 100% efficiency ratings for sale purposes. Exmark believes an 80% efficiency rating is more representative of actual mowing conditions, as it allows for turns and

overlapping. Formulas for calculating 1,000 Square Feet Per Hour Productivity: 100% efficiency: MPH x Aerating width x 0.44 | 80% efficiency: MPH x Aerating width x 0.352

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